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### **MBA Hotel Brokers Inc. Welcomes Michael Kinui as New York Regional Director**

January 23, 2014 – MBA Hotel Brokers Inc, a member of Hotel Brokers International, announces Michael Kinui as its newest associate broker to the company. Michael Kinui is New York Regional Director for MBA Hotel Brokers Inc. and heads MBA's New York City office.

Michael (Masashi) Kinui is a New York State Licensed Real Estate Broker. His work began in Manhattan in the mid 80's as International Relocation/Sales Agent at J. I. Sopher Co. He formed his own organization in partnership with Mitsui Real Estate Sales. Afterward, he joined MIC Real Estate (A subsidiary of Mitsubishi Int'l) Asset Management/RE Brokerage as Senior Vice President. After five years he joined Turner Construction earning valuable construction site experience. He is an expert in REO/Short Sales and Preservation. He has vast experience performing commercial and residential Broker Opinion of Value valuations for asset management companies and banks. He is capable of assessing construction costs to bring properties to marketable condition, utilizing his diverse experience in real estate, asset management and construction management. He is a dedicated husband, father and community leader.



Michael Kinui, Regional Director  
MBA Hotel Brokers, Inc.  
New York City

Charlie Fritsch, President of MBA Hotel Brokers Inc. said, "MBA is extremely happy to welcome Michael Kinui as a Broker in New York and we look forward to working with all hotel owners and the hotel industry community in the greater New York area with Michael heading the New York City Office."

MBA Hotel Brokers Inc. has been advising on hotel transactions for over 18 years and has been a member of Hotel Brokers International for the last 14 years. MBA has seven brokers carrying licenses in 13 states and has sold hotels in 25 states.

Founded in 1959, Hotel Brokers International is the industry leader in hotel real estate sales. HBI's more than 75 hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and most recently have accounted for 48 percent of all select-service and economy hotel sales in the United States. The organization's database currently comprises more than 150 property listings and the HBI website attracts more than 55,000 monthly site visitors from approximately 45 different countries. Founder and host of the popular Hotel Investor's Marketplace Webcast, HBI also developed the Certified Hotel Broker professional designation program. In addition to hospitality real estate advisory services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, visit [www.hbihotels.com](http://www.hbihotels.com).