



Hotel Brokers International hbihotels.com

For immediate release

H. Brandt Niehaus, Huff, Niehaus & Associates, Named Hotel Broker of the Year

Hotel Brokers International, the nation's leading hotel brokerage network, announced top sales performers of 2017. HBI President Tony DeGeorge presented the following hotel real estate sales achievement awards during the organization's 59th Annual Meeting held earlier this month in Las Vegas:

H. Brandt Niehaus, president of Huff, Niehaus & Associates, Inc. located in Louisville, Kentucky, received HBI's highest honor – **Broker of the Year**. Niehaus received this recognition of excellence in hotel real estate brokerage based on outstanding sales volume and participation in the industry.



*H. Brandt Niehaus, Pres.
Huff, Niehaus & Associates, Inc.
Broker of the Year*

Awards were given to the **Top Producers by U.S. Region** in 2017. **Ford C. Barton**, Principal of Lodging Partners – a specialized hotel brokerage firm located in Charlotte, North Carolina – was named Top Broker of the **U.S. Eastern Region**. Mr. Barton and Lodging Partners were also recognized for structuring the **Single Asset Sale of the Year**.

Errol A. D'Souza, President of Laurel Real Estate Company, Columbus, Ohio was recognized as the Top Broker of the **U.S. Central Region**; Mr. D'Souza is a five-time recipient of this recognition.

Joseph P. Kennedy, President of Crystal Investment Property, LLC of Portland, Oregon was awarded Top Broker in the **U.S. Mountain/Pacific Region**. While **Kathryn Seo**, Vice President of Lodging Brokers Network, Inc. located in Napa, California, was named the region's Top Salesperson.

Founded in 1959, Hotel Brokers International members lead the industry in hotel real estate sales. HBI hotel brokerage specialists have successfully negotiated nearly 10,000 hotel real estate transactions and consistently account for the largest share of all select-service and economy hotel

sales in the United States. The organization's database currently comprises more than 100 property listings and the HBI website attracts visitors from around the world. Founder and host of the popular Hotel Investor's Marketplace Webcast, HBI also developed the Certified Hotel Broker professional designation program. In addition to hospitality real estate advisory services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, visit www.hbihotels.com.

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