



Hotel Brokers International hbihotels.com

For immediate release

Introducing the New Board of Directors for the Hotel Brokers International

KANSAS CITY, Missouri, USA –The Hotel Brokers International has appointed their Board of Directors selected by the association’s membership to address the needs of the organization.

Charles Fritsch, reelected as president, said, “Hotel Brokers International was founded fifty-four years ago by eight hotel brokers who united to build a network for brokers to exchange listings and referrals, collaborate on hotel sales and share ideas and knowledge. This foundation on which HBI was built has remained the cornerstone of HBI’s mission today. The HBI Board need only look to our founders’ vision to achieve HBI’s primary objectives for 2013 which include increasing membership and promoting the value of professional investment advisory services in the hospitality real estate industry.”

The 2013 HBI Board of Directors consists of the following members:

Charles H. Fritsch, V – MBA Hotel Brokers, Inc., Glenwood, Maryland
H. Brandt Niehaus – Huff, Niehaus & Associates, Inc., Louisville, Kentucky
Tony DeGeorge – Greene, Canfield, DeGeorge, Ltd., Clearwater, Florida
Diana Alt – Scoggin Blue LLC, Dallas, Texas
Larry E. Best – Buffalo Hotel Realty, LLC, Buffalo, New York
Steve Ferrarini – ProCom Lodging Brokers, Inc., Paso Robles, California
Bill Nugent – Nugent Hotel Brokers, Leawood, Kansas
Darin Brock – Brock Hotel Group, Dallas, Texas
Charlotte Seale – Donohoe R.E. Services, Washington, DC
Joseph R. McCann – Optimum Hotel Brokerage LLC, Philadelphia, Pennsylvania
Teague Hunter – Hunter Realty Associates, Inc., Atlanta, Georgia

Founded in 1959, Hotel Brokers International is the leader in hotel real estate sales. HBI’s hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and most recently have accounted for 48 percent of all mid-market and economy hotel sales in the United States. The organization’s database currently comprises more than 200 property listings and the HBI website attracts more than 45,000 monthly site visitors from approximately 40 different countries. Founder and host of the popular Hotel Investor’s Marketplace Webcast, HBI also developed the Certified Hotel Broker designation program. In addition to broker services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI’s hotel listings or to become a broker or affiliate member, visit www.hbihotels.com.

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