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*For immediate release*

### **Crystal Investment Property, LLC Appoints New Investment Associates**

Crystal Investment Property, LLC, a member of Hotel Brokers International, announced today that they have appointed two new Investment Associates to their Portland office staff. Andrew J. Kennedy joins the firm effective immediately and Chelsea N. Welborn is expanding her current role with the brokerage.

Andrew J. Kennedy is a recent graduate from the University of Southern California Marshall School of Business earning a Bachelor of Science Degree in Business Administration. Prior to his business studies, Andrew served his country from 2008 to 2012 in the United States Marine Corps. He was stationed at Camp Pendleton as well as serving overseas in Okinawa and Afghanistan. Andrew brings exceptional discipline, focus and financial acumen to his role serving the needs of hotel owners and investors in the Pacific Northwest.



Andrew J. Kennedy  
Investment Associate  
Crystal Investment Property, LLC.

Chelsea N. Welborn joined Crystal Investment Property in 2015 as Director of Marketing, managing development and implementation of all media channels for active listings, institutional communication, and investor outreach. Chelsea graduated in 2014 from University of Portland with a Bachelor of Arts in Philosophy and gained extensive experience as a marketing and systems administration consultant working with a diverse range of businesses in the Pacific Northwest.



Chelsea N. Welborn  
Investment Associate  
Crystal Investment Property, LLC.

Chelsea is expanding her role as she manages a staff of marketing assistants and moves towards greater active client involvement as an Investment Associate.

Joseph P. Kennedy, President of Crystal Investment Property, LLC said, “I am pleased to have both Andrew and Chelsea join our team of highly experienced hotel brokers. Each possesses a unique set of skills and strengths that strategically provide our firm new opportunities to better

serve our clients.” Crystal Investment Property has been advising on hotel transactions for over 17 years and has been a member of Hotel Brokers International for the last three years. Crystal Investment Property has just recently closed seven hotel transactions and is licensed in Oregon, Washington, Idaho and Montana.

Crystal Investment Property, a premiere hospitality investment advisory and brokerage company located in the Pacific Northwest, maintains the most cutting-edge technological, online and social media presence as well as a full range of traditional and web-based marketing reaching local, regional, national and international clientele. The firm’s core services of hospitality asset acquisition/disposition are supported by innovative and creative solutions to maintain position as the most active and successful hotel broker in the region. Crystal Investment Property represents the full spectrum of hospitality real estate owners and their experience covers all hospitality assets types, including: full service hotels, boutique hotels, select service hotels, limited service hotels, as well as development projects, and leasehold transactions. Crystal Investment Property may be accessed online at [www.crystalip.com](http://www.crystalip.com).

Founded in 1959, Hotel Brokers International members lead the industry in hotel real estate sales. HBI hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and consistently account for the largest share of all select-service and economy hotel sales in the United States. The organization’s database currently comprises more than 100 property listings and the HBI website attracts site visitors from around the world. Founder and host of the popular Hotel Investor’s Marketplace Webcast, HBI also developed the Certified Hotel Broker professional designation program. In addition to hospitality real estate advisory services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI’s hotel listings or to become a broker or affiliate member, visit [www.hbihotels.com](http://www.hbihotels.com).

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