

## HBI Broker Attends International Hotel Industry Conference

Bill Moyer of Donohoe Real Estate Services – a Washington, DC-based brokerage firm for Hotel Brokers International – attended the 73<sup>rd</sup> Annual International Skål World Congress held in Seoul, Korea, during the first week of October. Moyer attended the event as the delegate from the Washington DC Skål Club. During the nearly week-long Congress events, Moyer and the delegation participated in educational seminars and networking sessions and disposed of membership business such as the election of Mok Singh as President of the Skål International. Singh is President of SITA World Travel located in Los Angeles.

Skål is an international organization with 20,000 members registered with 450 clubs located in 85 countries world wide. Skål members are dedicated to the hospitality business and include business people committed to and involved in International travel including hotels, travel agents, tour operators, destination restaurants, airlines, cruise ship lines and others.

Bill Moyer is Vice President of Donohoe Real Estate Services/Hotel Brokerage. With more than 25 years of experience and activity as a commercial real estate



Skål Delegates: Deborah Savott, Australia and Bill Moyer, USA

The Donohoe Companies, founded in 1884 is one of the oldest and largest privately held full service commercial real estate companies in Washington, DC. Donohoe Real Estate Services/Hotel Brokerage is dedicated to the hospitality industry brokering over \$1 billion dollars since its inception in 1990. With its extensive database of hotel buyers and sellers, Donohoe Hotel Brokerage is able to quickly identify qualified investments for its investors. While Donohoe's focus is the Mid-Atlantic area, they are able to assist new buyers and sellers who emerge in other regions of the



L to R: Mok Singh, President of SITA World Travel, Los Angeles and newly elected President of Skål International and Bill Moyer, VP, Donohoe Real Estate Services, Washington DC

United States through the alliance they have established with Hotel Brokers International. Donohoe Hotel Brokerage is committed to providing quality service and cultivating long term relationships that build return for their clients. Visit Donohoe online at [www.donohoe.com](http://www.donohoe.com).

Founded in 1959, Hotel Brokers International is the industry leader in hotel real estate sales. HBI's more than 75 hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and most recently have accounted for 48 percent of all select-service and economy hotel sales in the United States. The organization's database currently comprises more than 150 property listings and the HBI website attracts more than 50,000 monthly site visitors from approximately 40 different countries. Founder and host of the popular Hotel Investor's Marketplace Webcast, HBI also developed the Certified Hotel Broker professional designation program. In addition to hospitality real estate advisory services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, visit [www.hbihotels.com](http://www.hbihotels.com).



L to R: Bill Moyer, VP, Donohoe Real Estate Services, Washington DC; LLana Smith, Broadway Travel, Memphis, TN and President of Skal International USA (SIUSA); Ed Davis, Great Escape Tours, Atlantic City and V.P. Region 1 SIUSA