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## Best Western Envoy Inn & Suites Sold

Kansas City, Missouri, USA, February 15, 2012— Huff, Niehaus & Associates, Inc., member of Hotel Brokers International (HBI) announces the Best Western Envoy Inn & Suites in Louisville, Kentucky has been sold. The buyers, from Louisville, are currently involved in several other hospitality properties. The buyers plan to improve the hotel to a Best Western Plus and expect to spend over \$200,000 on renovations.

H. Brandt Niehaus, President of Huff, Niehaus and Associates, Inc. and past two time president of HBI says, “We had many interested buyers for this asset and opportunity. Even in these tough times, buyers have asked us to find other hotels like it. We could help any owner contemplating disposing of a hotel in 2012.”

If ownership of your hotel is interested in talking to Brandt Niehaus, CHB, CCIM, he can be reached at [brandt@huffniehaus.com](mailto:brandt@huffniehaus.com) or 502-254-7787.

Huff, Niehaus & Associates, Inc., a Louisville, KY based full-service hotel real estate investment firm, is recognized as one of the leading firms in the nation and recipient of the HBI Top Regional Broker award seven times in the last eleven years and five of the last six. Huff, Niehaus has offered hotel real estate advisory services for 37 years through the RTC days to today’s REO lenders and owners including: opinions-of value, consulting and management as well as investment real estate brokerage services. Clients can expect skilled counsel at every step of the sale process, from initial negotiations to the final coordination of the closing, always with the utmost integrity and with the results of a “win’win” for all parties involved. Whether the hotel is a full service



Sheraton or a Radisson, an all suite Residence Inn or Candlewood Suites or a limited service Hampton Inn, Holiday Express or Comfort Inn, Huff, Niehaus can help. For more information about Huff, Niehaus' listings or services please contact Brandt Niehaus, Huff, Niehaus & Associates, Inc. at 502.254.7787 or [brandt@huffniehaus.com](mailto:brandt@huffniehaus.com), 13121 Eastpoint Park Blvd. Suite B., Louisville, KY 40223.

Founded in 1959, Hotel Brokers International is the world's leader in hotel real estate sales. HBI's more than 75 hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and most recently have accounted for 48 percent of all mid-market and economy hotel sales in the United States. The organization's database currently comprises more than 200 property listings and the HBI website attracts more than 45,000 monthly site visitors from approximately 40 different countries. Founder of the Certified Hotel Broker designation program, HBI also hosts the popular Hotel Investor's Marketplace Webcast series. In addition to broker services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI, visit [www.hbihotels.com](http://www.hbihotels.com).

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