

For immediate release

## HawksView Hospitality Closes Two Hotels in First Quarter of 2017

KANSAS CITY, Mo—May 4, 2017— HawksView Hospitality, a Colorado-based member of Hotel Brokers International, announces the successful marketing and sale of two hotels in the first quarter of this year. The hotels sold include the Hampton Inn & Suites, which has 84-rooms, built in 2006

and the Super 8, which has 74-rooms, built in 2002; both hotels are located in Parker, Colorado. The City of Parker is in Douglas County which is experiencing strong growth that continues to drive excellent revenue to each hotel.

Both hotels were exclusively listed by Steve C. Quintana of HawksView Hospitality. The Hampton Inn & Suites was sold to an experienced hotel owner from out of state wanting to invest in the Colorado hotel market. The Super 8 was sold to an experienced local hotel owner-operator. HawksView Hospitality procured the Buyer for the Hampton Inn & Suites transaction and worked with another brokerage firm who represented the Buyer for the Super 8.

"I'm happy to be a part of each transaction and be able to assist my client with finding the most suitable Buyers for the Hampton and Super 8," said Quintana, who also added, "With the on-going growth in the Colorado market, the new owners will have continued success with the hotels."



Hampton Inn & Suites, Parker, Colorado



Super 8, Parker, Colorado

Steve C. Quintana is President and Principal broker of HawksView Hospitality – a full-service hospitality real estate investment and consulting firm that specializes in hotel asset investment, valuation, marketing and transaction. HawksView Hospitality is based in Lone Tree, Colorado, and is a member of Hotel Brokers International, which saw its aggregate hotel sales were

up 26 percent in 2016 with an additional 8.33 percent increase in the number of hotel sales thru the first quarter of 2017.

Founded in 1959, Hotel Brokers International members lead the industry in hotel real estate sales. HBI hotel brokerage specialists have successfully negotiated nearly 10,500 hotel real estate transactions and consistently account for the largest share of all select-service and economy hotel sales in the United States. The organization's database currently comprises more than 100 property listings, primarily in the upper mid-market to economy segments. This listing inventory can be found on the association's website found at <a href="https://www.hbihotels.com">www.hbihotels.com</a>. HBI is the founder and host of the popular Hotel Investor's Marketplace Webcast, HBI also developed the Certified Hotel Broker professional designation program. In addition to hospitality real estate advisory services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services.

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