



Hotel Brokers International hbihotels.com

For immediate release

Steve Quintana/HawksView Hospitality Joins Hotel Brokers International

KANSAS CITY, Mo—April 5, 2012— Hotel Brokers International, the industry’s leading hotel real estate sales organization, is pleased to announce that Steve C. Quintana, president of HawksView Hospitality, has joined their experienced network of successful lodging investment advisors.

Licensed in Colorado, Quintana’s brokerage firm, HawksView Hospitality, is based in the Denver suburb of Lone Tree and specializes in hotel asset investment, valuation, marketing and transaction. Prior to founding HawksView Hospitality, Quintana worked with a national commercial brokerage firm. Said Quintana on his decision to join the exclusive HBI, “The HBI network will provide an exposure, solely focused on hotels that will bring greater value to my clients.”



Steve C. Quintana, President
HawksView Hospitality

Quintana holds an undergraduate degree in business management and is an entrepreneur who owns businesses and real estate; he understands what it takes to be successful. “Steve is a welcomed addition to the HBI network and he is rapidly establishing a strong track record,” said Charles Fritsch, HBI president. “His recent hotel sales include select-service, franchised hotels, which is in HBI’s wheelhouse.”

Founded in 1959, Hotel Brokers International is the industry’s leader in hotel real estate sales. HBI’s more than 75 hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and most recently have accounted for 48 percent of all select-service and economy hotel sales in the United States. The organization’s database currently comprises more than 150 property listings and the HBI website attracts more than

45,000 monthly site visitors from approximately 40 different countries. Founder and host of the popular Hotel Investor's Marketplace Webcast, HBI also developed the Certified Hotel Broker designation program.

In addition to hospitality real estate advisory services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, visit www.hbihotels.com.

- ### -

For more information contact:

Steve C. Quintana
President
HawksView Hospitality
9650 Aspen Hill Circle, Suite 124
Lone Tree, CO 80124
303.912.4309
steveq@hawksviewhospitality.com
www.hawksviewhospitality.com

Glenda J. Webb
Managing Director
Hotel Brokers International
1420 NW Vivion Road, Suite 111
Kansas City, MO 64118
816.505.4315
gwebb@hbihotels.com
www.hbihotels.com

- 30 -