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Joe Kennedy/Crystal Investment Property, LLC Joins Hotel Brokers International

Hotel Brokers International, the industry's leading hotel real estate sales organization, is pleased to announce that Joseph P. Kennedy has joined their experienced network of successful lodging investment advisors. Mr. Kennedy is President of Crystal Investment Property, LLC – a full-service hospitality real estate investment and consulting firm, located in Portland, Oregon. He is also joined by Michelle L. Kennedy, Partner and Principal Broker of the firm, who is responsible for operations, oversight, transaction management, marketing coordination and general back-office systems.

Mr. Kennedy is a thirty year hotel and restaurant industry veteran who has held positions with Hyatt and Gilbert & Robinson. Since founding Crystal Investment Property in June 2004, he has closed more than \$200 million in hotel asset transactions. This impressive track record has made Crystal Investment Property one of the leading hotel brokerage companies in the Pacific Northwest. Kennedy's customer base ranges from individual property owners to regional management firms to international real estate ownership companies.

Crystal Investment Property, a premiere hospitality investment advisory and brokerage company located in the Pacific Northwest, maintains the most cutting-edge technological, online and social media presence as well as a full range of traditional and web-based marketing reaching local, regional, national and international clientele. The firm's core services of hospitality asset acquisition/disposition are supported by innovative and creative solutions to maintain position as the most active and successful hotel broker in the region. Crystal Investment Property represents the full spectrum of hospitality real estate owners and their experience covers



Joseph P. Kennedy, President
Crystal Investment Property, LLC
Portland, Oregon



Michelle L. Kennedy, Principal Broker
Crystal Investment Property, LLC
Portland, Oregon

all hospitality assets types, including: full service hotels, boutique hotels, select service hotels, limited service hotels, as well as development projects, and leasehold transactions. Crystal Investment Property may be accessed online at www.crystalip.com.

Founded in 1959, Hotel Brokers International is the industry leader in hotel real estate sales. HBI's more than 75 hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and most recently have accounted for 48 percent of all select-service and economy hotel sales in the United States. The organization's database currently comprises more than 150 property listings and the HBI website attracts more than 55,000 monthly site visitors from approximately 40 different countries. Founder and host of the popular Hotel Investor's Marketplace Webcast, HBI also developed the Certified Hotel Broker professional designation program. In addition to hospitality real estate advisory services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, visit www.hbihotels.com.