



Hotel Brokers International [hbihotels.com](http://hbihotels.com)

## **Introducing the New Board of Directors for the Hotel Brokers International**

KANSAS CITY, Missouri, USA – February 16, 2012 – The Hotel Brokers International is pleased to announce its newly appointed Board of Directors selected to address the needs of the organization’s membership and its role as the leader in hospitality real estate brokerage.

“The Hotel Brokers International is the first and for many years the only organization to focus on hotel real estate brokerage, a highly specialized subsection of commercial real estate,” said incoming president, Charles H. Fritsch. “Since the association’s founding in 1959, we’ve established an extraordinary network of dedicated and highly experienced professionals seasoned and well-positioned to provide expert hospitality real estate advisory services to the industry’s investment community.” The HBI Board’s primary objectives for 2012 are strengthening and expanding the benefits offered to members, building upon the association’s reputation and market share, increasing membership and promoting the value of professional investment advisory services in the hospitality real estate industry. Fritsch continued, “The Board will use their respective experience and skills to insure the activities of the organization fully support HBI’s strategic objectives.”

The 2012 HBI Board of Directors consists of the following members:

Charles H. Fritsch, V – MBA Hotel Brokers, Inc., Glenwood, Maryland

Teague Hunter – Hunter Realty Associates, Inc., Atlanta, Georgia

H. Brandt Niehaus – Huff, Niehaus & Associates, Inc., Louisville, Kentucky

Tony DeGeorge – Greene, Canfield, DeGeorge, Ltd., Clearwater, Florida

Errol D’Souza – Laurel Real Estate Company, Galena, Ohio

Larry E. Best – Buffalo Hotel Realty, LLC, Buffalo, New York

Steve Ferrarini – ProCom Lodging Brokers, Inc., Paso Robles, California

Diana Alt – Scoggin Blue LLC, Dallas, Texas

Darin Brock – Brock Hotel Group, Dallas, Texas

Dick Lopez – Lodging Property Brokers, Inc., Napa, California

Joseph R. McCann – Optimum Hotel Brokerage LLC, Philadelphia, Pennsylvania

Hotel Brokers International installed the new Board of Directors during the organization's 53<sup>rd</sup> Annual Meeting held at the Palms Casino Resort in Las Vegas.

Founded in 1959, Hotel Brokers International is the world's leader in hotel real estate sales. HBI's more than 75 hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and most recently have accounted for 48 percent of all mid-market and economy hotel sales in the United States. The organization's database currently comprises more than 200 property listings and the HBI website attracts more than 45,000 monthly site visitors from approximately 40 different countries. Founder and host of the popular Hotel Investor's Marketplace Webcast, HBI also developed the Certified Hotel Broker designation program and publishes *TransActions Recap*, the industry's leading source of hotel real estate sales data. In addition to broker services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, visit [www.hbihotels.com](http://www.hbihotels.com).

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