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*For immediate release*

### **Ed Walsh/Alpine Realty Capital Joins Hotel Brokers International**

KANSAS CITY, Mo—May 31, 2012— Hotel Brokers International, the industry's leading hotel real estate sales organization, is pleased to announce that Edward P. Walsh, president of Alpine Realty Capital, LLC, has joined their experienced network of successful lodging investment advisors.

Licensed in Michigan, Mr. Walsh's firm, Alpine Realty Capital, is based in Ann Arbor, Michigan and specializes in hotel asset investment, valuation, financing, marketing and transaction. During Mr. Walsh's 25-year career in the lodging industry he has held numerous positions in consulting, valuation, and for the past ten years as a hospitality real estate and mortgage broker, founding Alpine Realty Capital in 2007. His career includes providing services regarding all phases of development, from site selection and acquisition to feasibility analysis and appraisal, and from mortgage financing to construction cost analysis. In all, Mr. Walsh has provided real estate consulting and/or transaction services for more than \$1 billion worth of hospitality real estate assets. Mr. Walsh is a frequent speaker at lodging industry conferences and is a member of the Advisory Council to The School of Hospitality Business at Michigan State University.

Founded in 1959, Hotel Brokers International is the industry leader in hotel real estate sales. HBI's more than 75 hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and most recently have accounted for 48 percent of all select-service and economy hotel sales in the United States. The organization's database currently comprises more than 150 property listings and the HBI website attracts more than 50,000 monthly site visitors from approximately 40 different countries. Founder and host of the popular Hotel Investor's Marketplace Webcast, HBI also developed the Certified Hotel Broker professional designation program.

In addition to hospitality real estate advisory services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, visit [www.hbihotels.com](http://www.hbihotels.com).

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